

TeX Users Group
Profit & Loss
January through December 2003

	<u>Jan - Dec 03</u>
Ordinary Income/Expense	
Income	
Membership Dues	
Annual Dues	106,024.69
UK-TUG Member Dues	3,735.50
NTG Member Dues	3,836.74
Total Membership Dues	<u>113,596.93</u>
Product Sales	
TUG Store - sales	2,039.80
CD's/Journals	2,915.00
Total Product Sales	<u>4,954.80</u>
Contributions Income	
General Contribution	5,233.00
Royalties	510.43
Total Contributions Income	<u>5,743.43</u>
Annual Conference	
Conf Reg Fee	21,055.00
TUG - speaker reimburse	6,640.00
TUG - speaker reg fees	3,360.00
LUGs - speaker reimburse	1,390.00
LUGs - speaker reg fees	2,097.00
Xtra fees (banquet)	1,645.00
Conf Gen Contribution	2,286.00
Conf Expense	-26,911.75
TUG speakers - hotel+travel	-5,256.62
LUG speakers - hotel+travel	-1,390.10
Total Annual Conference	<u>4,914.53</u>
Conference Classes	
LaTeX Class Reg	0.00
Total Conference Classes	<u>0.00</u>
Interest Income	6,064.49
Advertising Income	400.00
Bursary	
Contributions In	2,702.00
Payments Out	-2,315.00
Interest income on Bursary acct	14.14
Service chgs on Bursary acct	-20.00
Total Bursary	<u>381.14</u>
TeX Development Fund	
Contributions In	8,683.00
Payments Out	-5,250.00
Total TeX Development Fund	<u>3,433.00</u>

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LaTeX 3	
Contributions In	641.00
Payments Out	-875.00
Total LaTeX 3	<u>-234.00</u>
Miscellaneous Income	0.45
Total Income	<u>139,254.77</u>
Cost of Goods Sold	
TUGboat Prod/Mailing	22,500.00
Software Production/Mailing	10,207.30
Postage/Delivery - Members	3,683.83
TUG Store - shipping	298.86
Conf Expense, office + overhead	3,697.77
Member Renewal	469.45
Copy/Printing for members	66.50
Total COGS	<u>40,923.71</u>
Gross Profit	98,331.06
Expense	
Contributions made by TUG	
Bursary	2,000.00
EuroTeX	2,000.00
TeX Development Fund	5,000.00
Regional Conference	10,000.00
Workshop in Pune, India	2,100.00
Total Contributions made by TUG	<u>21,100.00</u>
Office Overhead	
Corporation fees	55.00
Dues and Subscriptions	45.00
Equipment	
Office	466.33
Total Equipment	<u>466.33</u>
Insurance	
Liability Insurance	500.00
Workers Compensation	467.25
Total Insurance	<u>967.25</u>
Postage and Delivery	332.95
Rent	3,716.00
Supplies	
Office	865.35
Computer	823.56
Total Supplies	<u>1,688.91</u>
Telephone	2,046.80
Total Office Overhead	<u>9,318.24</u>

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Payroll Exp	
SEP Contribution	2,700.00
Health Insurance	3,797.00
Gross Wages	49,470.00
Payroll Taxes	
Social Security	3,067.14
Medicare	717.32
State Unemployment	329.64
Federal Unemployment	0.00
TriMet	0.00
Payroll Taxes - Other	9.96
Total Payroll Taxes	<u>4,124.06</u>
Total Payroll Exp	60,091.06
Contract Labor	735.00
Professional Fees	
Legal Fees	0.00
Accounting	1,505.00
Travel & Ent	
Gifts	146.08
Total Travel & Ent	<u>146.08</u>
Total Professional Fees	1,651.08
Credit card/Bank charges	
Bank Service Charges	463.64
Bankcard Merc Fees	3,305.50
Total Credit card/Bank charges	<u>3,769.14</u>
Depreciation Expense	3,334.00
Interest Expense	
Finance Charge	0.00
Total Interest Expense	<u>0.00</u>
Uncategorized Expenses	0.00
Total Expense	<u>99,998.52</u>
Net Ordinary Income	-1,667.46
Other Income/Expense	
Other Income	
Prior year adjust (02-03)	-3,591.72
Other Income	5,000.00
Total Other Income	<u>1,408.28</u>
Net Other Income	<u>1,408.28</u>
Net Income	<u><u>-259.18</u></u>