

## TUG TREASURER'S REPORT

August 31, 1982

	Budget 1982	Actuals as of 8/31	Estimated thru 12/31
<b>Income:</b>			
<b>Membership/Publications</b>			
1981 Back volume sales	\$ 1,050	\$ 1,125	\$ 1,245
1981 and 1982 Membership <sup>1</sup>	9,500	10,625	10,775
1982 Library subscriptions <sup>2</sup>	450	300	360
1982 Foreign postage option	600	492	516
Supplements <sup>*,3</sup>	500	204	244
<b>Meetings</b>			
Cincinnati, 1/82	4,500	4,500	4,500
Meeting, Stanford, 7/82 <sup>4</sup>	3,000	10,150	10,150
Short Course, Stanford, 7/82 <sup>4</sup>	-0-	25,043	25,043
Manufacturers' Reps Fees, Stanford, 7/82	-0-	300	300
<b>Institutional Membership<sup>5</sup></b>			
Educational*	3,750	200	1,000
Non-educational*	5,000	200	1,000
<b>Other</b>			
Videotape sales/rental	3,000	1,400	2,000
Advertising & mailing list sales*	1,000	-0-	-0-
Royalties (T <sub>E</sub> X manual)*	500	-0-	-0-
<b>Total income</b>	<b>\$ 32,850</b>	<b>\$ 54,539</b>	<b>\$ 57,133</b>
<b>Expenses:</b>			
<b>TUGboat (2 issues)<sup>6</sup></b>			
Printing	\$ 1,800	\$ 1,040	\$ 2,100
Postage	700	392	800
Editorial services	4,920	1,749	4,200
Clerical services	2,950	2,340	4,000
Computer expense	3,310	1,528	3,100
<b>Meetings</b>			
Cincinnati, 1/82 <sup>7</sup>	2,950	3,532	3,532
Stanford, 7/82	1,770	420	4,500
<b>Other</b>			
Supplements <sup>3</sup>	350	192	300
T <sub>E</sub> X distribution support <sup>8</sup>	8,500	-0-	-0-
ANSI meetings <sup>9</sup>	1,180	1,416	2,500
Legal and tax consulting	1,180	-0-	-0-
Advertising membership/TUGboat <sup>10</sup>	1,770	-0-	-0-
General mailings	710	696	1,000
Subsidies <sup>11</sup>	1,180	-0-	70
Printing, other	1,030	570	1,000
Miscellaneous <sup>12</sup>	2,360	826	2,000
<b>Total expenses</b>	<b>\$ 36,660</b>	<b>\$ 14,701</b>	<b>\$ 29,102</b>
<b>Summary:</b>			
Balance forward, 1/1/82	\$ ( 8,660)	\$ ( 8,660)	\$ ( 8,660)
Total income	32,850	54,539	57,133
Total expenses	36,660	14,701	29,102
<b>Balance</b>	<b>\$ (12,470)</b>	<b>\$ 31,178</b>	<b>\$ 19,371</b>

**Treasurer's Report**

(Continued from preceding page)

**Notes:**

- \* These income categories were not budgeted in years prior to 1982, and therefore represent our best estimate.
- All expense figures include an AMS overhead charge of 18%.
1. 1981 memberships were accepted through April 30, 1982; thereafter, individual issues are priced at \$10 each (or \$30 per volume/3 issues). As of September 10, 1982, there were 672 memberships/subscriptions, including libraries and complimentary.
  2. Libraries may subscribe to TUGboat without applying for individual membership.
  3. Lengthy descriptions of macro packages will be available for purchase separately.
  4. Only the 2-day TUG meeting had been planned when the original budget was prepared. 62 members registered for the TUG meeting, 9 for the TeX82 Short Course, and 65 for both the meeting and course. (A combined fee was established for participation in both; \$75 has been credited to TUG meeting income for each joint participant.)
  5. Institutional membership was originally budgeted at \$250 for educational and \$500 for non-educational institutions. At the July 1982 meeting, a single rate of \$200 was established.
  6. Editorial services include programming, reviewing and editing; clerical services include maintaining the data base and mailing list, and other administrative duties.
  7. This allocation partially covers expenses for participation by Don Knuth, Luis Trabb-Pardo, David Fuchs, Ignacio Zabala and Arthur Samuel in the TUG Cincinnati meeting, January 11-12, 1982.
  8. Allocation to Stanford primarily for Professor Arthur Samuel, who is acting as TeX coordinator, answering questions, distributing tapes, and fixing bugs in the TeX source code. Another source of support has been found for this function, and the amount budgeted will not be required during 1982.
  9. The Steering Committee authorized attendance by Lynne Price at one meeting of ANSI X3J6. Attendance at another meeting has been authorized.
  10. Costs for advertising TUG membership in trade publications.

11. Money available to Finance Committee to subsidize travel and membership fees for individuals when appropriate.
12. Postage/express charges, telephone tolls and supplies, plus programmer and clerical services not associated with production of TUGboat.

Respectfully submitted,  
Samuel B. Whidden, Treasurer

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**TUG BUDGET - 1983****Income:****Membership/Publications**

1981 Back issue sales, 30@ \$10	\$	300	
1982 Back issue sales, 70@ \$15		1,050	
1983 Membership, 650@ \$20 <sup>1</sup>		13,000	
1983 Library subscriptions, 30@ \$20 <sup>1</sup>		600	
1983 Foreign postage option, 75@ \$12		900	
Supplements <sup>2</sup>		500	\$16,350

**Meetings**

Stanford, 3/83		8,000	
Fall '83 <sup>3</sup>		7,000	15,000

**Institutional Membership**

1983 Membership, 25@ \$200 <sup>1</sup>		5,000	5,000
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**Other**

Videotape sales/rental	\$	3,000	
Advertising and mailing list sales		500	
Royalties (TeX manual)		500	4,000

**Total income****\$40,350****Expenses:****TUGboat (2 issues)<sup>4</sup>**

Printing	\$	2,200	
Postage		800	
Editorial services		4,300	
Clerical services		4,000	
Computer expense		3,200	\$14,500

**Meetings**

Stanford, 3/83		4,960	
Fall '83 <sup>3</sup>		4,960	9,920

<b>Other</b>			
Supplements <sup>2</sup>	\$	350	
ANSI meetings <sup>5</sup>		1,180	
Legal and tax consulting		500	
Advertising TUG membership & TUGboat <sup>6</sup>		1,500	
General mailings		1,100	
Printing, other		2,180	
Subsidies <sup>7</sup>		1,180	
Miscellaneous <sup>8</sup>		2,300	10,290
<b>Total expenses</b>			<b>\$ <u>34,710</u></b>
<b>Budget summary:</b>			
Balance forward 1/1/83	\$	19,371	
Total income		40,350	
Total expenses		(34,710)	
Estimated balance 12/31/83	\$	<u>25,011</u>	

**Notes:**

All expense figures include an AMS overhead charge of 18%.

1. Numbers of members and subscriptions are based on present figures for individual memberships and library subscriptions, and on our best guess for institutional memberships.

2. Lengthy descriptions of macro packages will be available for purchase separately.
3. Although no formal plans have been made for a second general meeting in 1983, one is assumed for the Fall.
4. Editorial services include programming, reviewing and editing; clerical services include maintaining the data base and mailing list, and other administrative duties.
5. Support is budgeted for attendance at one meeting of ANSI X3J6.
6. Costs for advertising TUG membership in trade publications.
7. Money available to Finance Committee to subsidize travel and membership fees for individuals when appropriate.
8. Postage/express charges, telephone tolls and supplies, plus programmer and clerical services not associated with production of TUGboat.

Respectfully submitted,  
 Samuel B. Whidden, Treasurer